



# Company Profile

---

[www.cosgrid.com](http://www.cosgrid.com)



## Company Overview

COSGrid Networks is a provider of enterprise and carrier-grade networking, network security and orchestration solutions. COSGrid Networks, a secure SD-WAN & SASE company founded in 2016 by IIM/IIT alumni, delivers superior WAN connectivity to Enterprise branch offices, remote working employees, IoT, and Cloud. COSGrid combines in-depth research and deep domain expertise in Networking & Cybersecurity to develop products and solutions that change how businesses around the world securely connect and operate over their digital backbone.



### Vision

To create a better Secured Digital Infrastructure that enables people and organizations safely go about their digital lives.



### Mission

To create a leading smart and secure network access, data management, protection and visibility platform that people and organizations can easily tap on & bank on.

## COSGrid Networks at a glance



Zero Trust and Zero Glitch Network Access



Converged Security & Orchestration



Enhanced UX and Easy NetSecOps

## Associated with



STARTUP INCUBATION AND INNOVATION CENTRE IIT KANPUR



## Awards



Patent on Adaptive Multi-Path Traffic SD WAN



Winner TANSEED 2.0



Top 5 Finalist & Second Stage Winner

## Recognitions



India's 1st 5G SD-WAN -Tested at 5G Test Bed IIT-M



Make in India Hardware-DOT,GOI

## Industry Partners



## Team

The leadership team at COSGrid has many decades of experience in the networking and network security technologies developing and launching global products. They have hands-on experience in running in some of the largest IP/MPLS networks and managed security services. In addition, with COSGrid's patented innovations in SD-WAN & SASE and armed with recent capabilities such as cloud-native security orchestration with AI/ML, COSGrid is transforming the SD-WAN and SASE for enterprises.

### Murugavel Muthu

Founder & CEO

Murugavel Muthu is a passionate Product Manager and cybersecurity thought leader with 24+ years of experience in Product Development and Product Management. Formerly, as GM of Product Management at GCX, he led the development and launching of global products in Networking & Cybersecurity and played key roles in Cisco, Nokia and Airtel. He holds a patent in SD-WAN, IPs in IoT Security & Network Detection and Response(NDR). He holds B.Tech from MIT, Anna University, M.S from BITS, Pilani, and MBA from IIM Bangalore.



### Ganesh C S

CTO



Ganesh C.S is a leading Product architect and researcher with 24+ years in Product development and innovation initiatives having served companies like Cisco and Dell in the past with 13 issued patents and 17 publications in the Networking and Cybersecurity domain. He holds B.E from Alagappa Chettiar College of Engineering and Technology, M.S and Ph.d in SDN from IIT Madras.

## Products

### ReFlex SD-WAN

Cloud Managed and Software Defined platform (SD-WAN) with enhanced zero trust security and Zero Glitch connectivity along with Zero Touch deployment capable of self-configurable features that can do routing, forwarding, security, encryption, QoS, policy and management.

### NetShield NDR

Big data & ML based Network Detect and Response (NDR) solution that provides real-time and historical visibility, baselining, correlation, anomaly & threat detection and threat mitigation.

### MicroZ Access

Smart Zero Trust Network Access and Micro-segmentation client in Desktop which securely authenticates the user and seamlessly connects the device to the Cloud through reliable, high performance and encrypted tunnels.

### COSGrid SASE

COSGrid Z3 SASE is a comprehensive network and security solution that combines the principles of Secure Access Service Edge (SASE) with COSGrid's innovative technologies such as: MicroZAccess (ZTNA), Secure Gateway (SIG), ReFlex SD-WAN (SD-WAN).

### SecureConnect VPN

COSGrid's Secure Access Client creates a secure and encrypted connection from remote devices to the distributed system of COSGrid CloudNF Hubs with application segmentation and SD-WAN.

### SecureGateway SIG

SecureGateway is a Secure Internet Gateway (SIG) solution that provides Firewall as a Service (FWaaS). It offers URL and content-based policies, granular app controls, and advanced visibility and reporting features.

## Product Components



### ReFlex Secure Edge

- Secure SD-WAN Edge (Physical or Virtual) on branch office or cloud



### ReFlex Cloud Gateway

- Multi-tenant services hub for Optimized access of Internet & SaaS



### ReFlex Guider

- Single pane real-time management & Orchestration devices & security policies



### MicroZAccess App

- User Authentication
- Device Signature
- Device Security Posture
- Micro-Tunnel Origination / Termination
- PEP with Identity aware Host Firewall



### MicroZAccess TURN Mediator

- Cloud based or On-Prem
- Performs Policy Admin
- Policy Enforcement Point
- Facilitates Micro-tunnels between End-points
- Can acts as forwarding Relay, on need basis



### MicroZAccess Orchestrator

- Controller for Devices, Users and Apps
- Policy Engine & Data Access Policy
- PKI & Identity Provider Integration
- Continuous Diagnosis and Monitoring
- Threat Intelligence
- Real-time status, Network Activity visibility and Logs










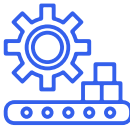
### NetShield Security Analyzer and Responder(SAR)

- Adaptive Orchestration and Defend analytics platform hosted in Cloud and on-prem

## Advantages

- Provide 3x improved business continuity, employee productivity and customer experience
- Simplified Management and Zero Touch Operations
- 50% lower costs and 10x higher bandwidth
- Super easy NetSecOps (One platform for Network Security, SD-WAN and Customer Experience) through Centralized controller with a single console
- Full xG for Anywhere WAN: Best-in-class 4G/5G support
- Modular and Open APIs support: for effective ops and seamless co-existence for phased deployments
- Reduced risk due to superior threat detection and mitigation

## Industries We Serve

|   |   |   |   |
|---|---|---|---|
|  <p>Financial Services /Fintech</p> |  <p>Retail Chains</p> |  <p>Hospital &amp; healthcare allied</p> |  <p>Energy /utilities</p> |
|  <p>IT industry</p>                |  <p>Govt /PSU</p>    |  <p>Hospitality</p>                     |  <p>Manufacturing</p>    |

## Featured Events



## Featured Customers



## Testimonials

“With COSGrid as our SD-WAN partner, we've been able to roll out new branches 80% faster, get 3x more bandwidth, and 50% lower Opex compared to MPLS WAN. A complete end-to-end solution from them with a solid 4G support, Network security, and simplified management”



“We were heavily reliant on MPLS links to run our wide area network for servicing patients in India. COSGrid solutions on SD-WAN Solutions were both transformative and cost-effective”



### Contact us

Ph: +91 90227 64534, +91 86101 44212 | E-mail: info@cosgrid.com

Address HQ: COSGrid Systems Private Limited - Velachery, Chennai - 600042

Address 2: COSGrid Networks Inc - New Castle, US, 19808

